



B.F.A & Co
L E G A L

Our Achievements as a Firm



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2021 In **Retrospect**

2021 was the year the world began to learn how to do things differently



The aftermath of the Covid-19 pandemic left every sector of the economy including the legal sector with no option but to adopt new working conditions and a completely different way of doing business and life

Despite the volatility, BFA and Co Legal embraced the new normal and achieved significant milestones; From assisting our clients to grow to spreading our tentacles to other practice areas of law. We are pleased to inform you that in spite of the unprecedented times, 2021 was a good year for us.

This report is aimed at keeping you our potential and existing clients updated on all our greatest achievements for the previous year. To make for easier reading, we have sectioned this report into various practice areas in which we have represented our clients.

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General Legal Advisory/ Business Management

As a Law Firm, this will remain the core of our practice. Our services are majorly tailored to our Client's needs. We understand businesses always need legal advisors who can assist them in the day-to-day activities like pre and post-incorporation of companies, drafting and negotiations of agreements, such as confidentiality, partnership, non-disclosure, loan/-investment and settlement agreements.

Some of the clients we worked with in 2021 are:

Chef. Obehi/NYS Atelier:

In December 2020, we advised Chef. Obehi/NYS Atelier in the negotiations of a Partnership Agreement with the Observatory Restaurant. We also acted as her lawyers/agents in the acquisition of property and opening of a new restaurant in Victoria Island, Lagos called 'The Ona Restaurant'.

Poke Limited:

A digital marketing agency that we provided general legal advisory regarding Licensing and Copyright. We provided advice on the termination of a third-party agreement between Poke Limited and a worldwide Humanitarian Aid Organization. The Firm also advised Poke regarding offering its digital marketing services to different companies in different sectors, such as Telecommunications, FCMG and Technologies. We are currently engaged in providing Tax Advisory services in relation to Poke's engagement with a major Food Products manufacturer and distributor.

Curvygirl Essentials:

The Firm advised on negotiations and drafted investment agreements between investors and our Client; a post-surgical care facility. We are also advising our Client on Employment and Labour Law matters.

Khloe

We successfully advised our Client, an ex-Big Brother Nigeria contestant, and negotiated an e-commerce agreement pursuant to the creation of an e-commerce website between our Client and a company in the UAE. This website introduced the Kokobykhloe beauty and wellness products into the Middle Eastern Market.

Avant-Garde by Soul Chow

We took instructions from our Client, another restaurateur, to act as legal representatives and provide advice in the establishment of a new restaurant located in Ikoyi, Lagos. We incorporated the restaurant as a subsidiary of an already existing Company, negotiated sponsorship agreements, investment agreements, joint venture agreements, amongst others on behalf of our Client.

Ambassadorial & Influencing Deals

2021 was a good year for our Clients as we negotiated mutually beneficial deals for them. Notable amongst them are;

Davido

Davido, being an A list artiste in Nigeria and Africa, enjoyed the dividend of our top-notch negotiation skills as he bagged himself various notable ambassadorial deals with various brands/companies, including Aspira Nigeria Ltd parent company of Viva Detergent, Munch It Nigeria, Pernod Ricard Nigeria parent company of Martell Cognac, Wema Bank Plc and sportswear giant Puma.



Angel Smith

The top five finalist of the 2021 Big Brother Nigeria reality TV show under our business and legal management has grown to become a brand that top brands want to be associated with. Some of the ambassadorial deals we negotiated on her behalf are with companies like Getfit Technologies Limited parent company of Getfit Waist Trainer, Jenny's Glow Nigeria parent company of Jenny's Glow Skincare, Softcom Limited parent company of fin-tech startup 'Eyowo' and Lipton Tea. The Firm is currently engaged in negotiations between our Client and an international Fashion and Jewelry brand.



Kiddwaya

Another finalist from the reality TV show Big Brother Nigeria in 2020. Kiddwaya bagged the BoohooMAN and Durex influencing deal and featured in a UK docuquity 'Highlife' on Channel 4. We also negotiated Influencing contracts on behalf of Big Brother Nigeria 2020 contestant Nengi and Singer-Songwriter Peruzzi for OctaFX's Marketing Campaign.



Publishing, Licensing and Clearance

As transactional lawyers, we deal with every issue surrounding the music of our Clients, Publishing, Licensing and Clearance. We also handled Contract Drafting, Copyrights Claims, Trademark Registration and Disputes and Artiste Representation when the need arises.

Particularly, we facilitated the negotiation of Publishing Rights and Clearance for Peruzzi, Davido, Fresh, Dremo and many more. The firm was involved in the Clearance of Lojay's EP 'LV N ATTN' and negotiated the termination and buyout from a Record Label deal between a popular Nigerian singer and his record label.

Labour and Employment Law

We understand that a wide range of workforce issues can impact a company's ability to attract and retain talents, we therefore assisted our clients with Employment Law consultancy services to solve or prevent any potential and existing problems. We assisted our clients with the process of recruiting new members of staff, Employment Contracts, Handbook and Policies to Termination. We also formulated Corporate Governance and Regulation Policies in compliance with Government requirements.

We acted as mediators settling dispute between employees and employers to facilitate a lasting solution to the conflict.

We also represent individuals on the other end of the spectrum, such that we have provided advice to employees who have suffered wrongful treatment at the workplace and/or wrongful termination of employment

Immigration Advisory Services

The team at BFA and Co Legal assisted our Clients to navigate the vast and complex Immigration Laws of different countries. We helped clients successfully prepare their immigration paperwork and application and made sure they have a good chance of becoming citizens of their preferred countries.

Real Estate Advisory Services

BFA and Co Legal helped our Real Estate clients locally and internationally with services that included Real Estate transactions and due diligence, ownership and restructuring, lease and sub-lease agreements, property registrations and even land litigations.

Probate and Wills

Our probate team prepared and filed all documents required at the Probate Registry on behalf of our Clients. We also assisted Clients in the drafting of Wills and handled the process of Administration of Estate for our Clients.

Litigation

In 2021, our litigation department offered custom support in various capacities to our Clients.

We are currently engaged in an action on behalf of a Client to represent it in an Appeal against the decision of the lower Court with respect to a breach of contract between parties.

We took instructions from our Client to recover an investment sum and damages accruing from a breach of contract between him and another party. The matter is currently at the High Court of Lagos State.

We are currently representing a Respondent in a Dissolution of Marriage Petition at the High Court of Lagos State.

We have the instructions of our Client to represent her at the High Court of Delta State in a wrongfully instituted matter for breach of contract.

Truth be told we cannot exhaust our list of achievements as a Firm in 2021 but the ones shared in this report was made possible due to our prestigious clients and our wonderful team of lawyers.

As we begin the journey of 2022, BFA and Co Legal looks ahead with great optimism and hope. As much as this report reflected on the past, we are ready to embrace all the achievements and accolades 2022 has to offer.



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